

# FY2022 Business Results

February, 2023







# I. FY2022 Financial Highlights

# **II. FY2022 Financial Analysis**

# **III**. Key Subsidiaries

## IV. Appendix (Key ESG, Capital Management, Digital Highlights)

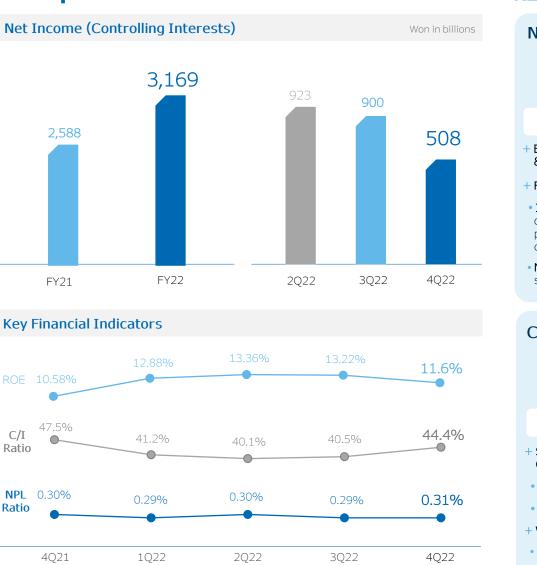
#### Disclaimer

This material has been prepared by Woori Financial Group ("the Company") to provide an overview of business results. This material contains certain preliminary data which has not yet been audited. It also contains forward-looking statements which may be materially different from what we predict today. Accordingly, this material may differ significantly from the actual result and is subject to change without notice. The Company, and its affiliates, accept no liability whatsoever for any losses arising from any information contained in this material.

- Numbers presented throughout this material may not add up precisely to the totals indicated due to rounding.

# I. FY2022 Financial Highlights (1) Overview

## WOORI FINANCIAL GROUP



**Group Net Income** 

\* ROE(Cumulative) : Consolidated basis, annualized figures

\*\* C/I Ratio (Cumulative) : Consolidated basis (4021, 4022 : Excludes ERP expenses)

### **KEY HIGHLIGHTS**



- NPL coverage ratio : 214.2%
- Prime asset ratio : 89.2%



'22 DPS KRW 1,130

- + '22 Year End DPS KRW 980
- Total dividend of KRW 1,130 in 2022 (including interim dividend KRW 150)
- DIV Yield Ratio 8.8%, DIV Payout Ratio 26.0%
- + Group CET1: 11.5% (After dividend)
  - Enhanced capital adequacy through active RWA management, stable FX rates, and etc.

# I. FY2022 Financial Highlights (2) Overview

1.92%

(1.84%)

1.68%

(1.59%)

4Q22

1.86%

(1.81%)

3Q22

4Q 2,584 bn(QoQ +8.8%)

## ROUP



1.83%

(1.78%)

-0-

2Q22

+NetOperatingRevenue YTD 9,846 bn(YoY+18.0%)

- NIM (Bank+Card) - NIM (Bank)

1.73%

(1.73%)

1Q22

\*Quarterly basis, Cumulative NIM in ( )

1.67%

(1.62%)

4Q21

#### Net Operating Revenue / NIM

#### Loans (Bank)





## 4Q21 1Q22 2Q22 3Q22 4Q22

Prime Asset : Corporate loans in Won (Excludes deposit-backed loans, etc.)

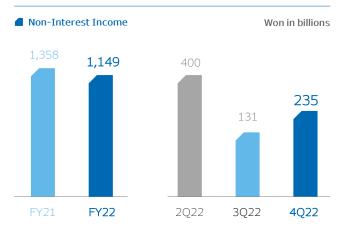
- + Total Loans(Bank) : 296 tn (YoY + 2.6%, QoQ 1.7%)
- Corporate
   158 tn (YoY +7.6%, QoQ -3.1%)

   Retail
   134 tn (YoY -3.6%, QoQ -0.6%)

#### + Risk Management Oriented Loan Portfolio

- Prime asset ratio : 89.2% (2015 : 69.5%)
- Deleveraging large corp. loans
- : Portion out of total loans 12.5% (2015 : 21.0%)

## Non-Interest Income / Fee Income





+ Non-Interest Income YTD 1,149 bn(YoY -15.4%) 3Q 235 bn(QoQ +79.4%)

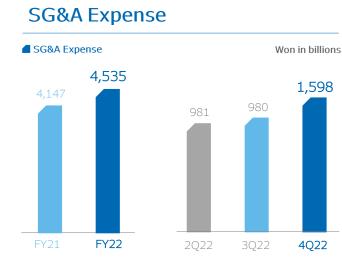
- Stable non-interest income through solid fee income growth
- + Fees & Commissions YTD 1,710 bn(YoY +16.2%) 30 439 bn(OoO +3.3%)
- Growth in fee income via strong performance of subsidiaries (Card, Trust, Capital, etc.)

#### + Net Interest Income YTD 8,697 bn(YoY+24.5%) 4Q 2,349 bn(QoQ +4.6%)

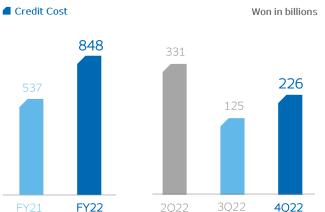
- NIM: Group 1.92% (QoQ +6bp), Bank 1.68% (QoQ +6bp)
- Solid loan growth driven by corporate loans and enhanced profit-generating capabilities

# I. FY2022 Financial Highlights (3) Overview

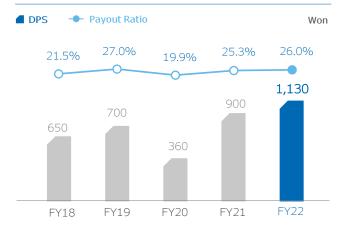
## - WOORI FINANCIAL GROUP



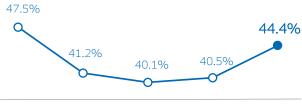
**Credit Cost** 



#### Dividend / Capital Adequacy



Cost-to-Income Ratio (Cumulative)



4Q21 1Q22 2Q22 3Q22 4Q22 \*Cost-to-Income Ratio = SG&AExpense/NetOperatingRevenue(InterestIncome + Non-InterestIncome)

4021, 4022 : Excludes ERP Expenses

- + SG&A Expense YTD 4,535 bn(YoY +9.3%) 30 1,598 bn(QoQ +63.1%)
- + Group C/I Ratio : 44.4% (YoY -3.1%p)
- + Continuous management of SG&A expenses through branch network reorganization, etc.
- Continued investment in digital for sustainable growth



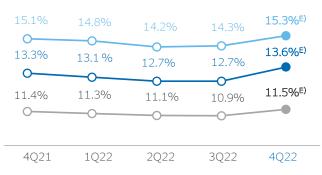
FY21





- + Group Credit Cost: 0.25% (Normalized: 0.20%)
- + Maintaining Sound Asset Quality
- NPL ratio : 0.31%, Delinquency ratio : 0.26%, NPL coverage ratio: 214.2%
- Actively address future uncertainties

#### - Tier 1 Ratio BIS Ratio - CET1 Ratio



#### + Shareholder Return Policy

- '22 Year End DPS KRW 980 ('22 Total, KRW 1,130)
- DIV Yield Ratio 8.8%, DIV Payout Ratio 26.0%

#### + Group CET1 Ratio : 11.5%(E) (Post-Dividend)

 Enhanced capital adequacy through active RWA management, stable FX rates, and etc.

# **II. FY2022 Financial Analysis** (1) Group Overview

## **WOORI FINANCIAL GROUP**

	<b>Group</b> (Consol.)	Woori Bank	Woori Card	Woori Financial Capital	Woori Investment Bank	Woori Asset Trust	Woori Savings Bank	Woori Asset Mgm't	Woori Finance F&I <sup>4)</sup>	Woori Credit Information	Woori Fund Service	WooriPE Asset Mgm't	Woori Global Asset Mgm't	Woori FIS	Woori Finance Research Institute
<b>Net Income <sup>1)</sup></b> (Wbn)	3,169.3	2,919.8	204.4	183.3	91.8	60.3	10.6	1.3	0.9	1.8	3.9	1.9	0.2	1.1	0.0
<b>Total Asset <sup>2)</sup></b> (Wtn)	640.3	511.7	16.1	12.6	5.7	51.8	1.8	30.9	0.3	0.0	0.0	1.2	8.3	0.1	0.0
<b>Shareholder's</b> <b>Equity</b> <sup>3)</sup> (Wbn)	28,790	25,674	2,413	1,541	675	228	230	123	201	34	22	90	28	57	4
Ownership	Strategic Sharehoblar's Group 21.2% <sup>5)</sup>	100%	100%	100%	58.7%	51.0%	100%	73.0%	100%	100%	100%	100%	100%	100%	100%

• As of Dec 31, 2022 (K-IFRS)

Note 1) Net income attributable to controlling interests (consolidated basis)

Note 2) Including trust account & AUM

Note 3) Excluding non-controlling interests

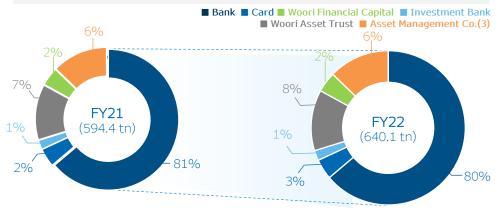
Note 4) Acquired in 1Q 2022

Note 5) IMM, Kiwoom Securities, Korea Investment & Securities, Fubon Life Insurance, Eugene PE (As of the end of Dec 2022)

#### **Group Consolidated Income Statement**

Won in billions	FY22	FY21	YoY(%)	4Q22	3Q22	Q0Q(%)
Net Operating Revenue	9,846	8,344	18.0	2,584	2,376	8.8
InterestIncome	8,697	6,986	24.5	2,349	2,245	4.6
Non-InterestIncome	1,149	1,358	-15.4	235	131	79.4
Fees and Commissions	1,710	1,471	16.2	439	425	3.3
SG&A (-)	4,535	4,147	9.4	1,598	980	63.1
PPOP	5,311	4,197	26.5	986	1,396	-29.4
Impairment on Gredit Loss (-)	848	537	57.9	226	125	80.8
Operating Income	4,463	3,660	21.9	760	1,271	-40.2
Non-OperatingIncome	61	89	-31.5	8	17	-52.9
IncomebeforeCorp.Tax	4,524	3,749	20.7	768	1,288	-40.4
Corp.Tax (-)	1,172	942	24.4	209	354	-41.0
NetIncome	3,352	2,807	19.4	559	934	-40.3
ControllingInterests	3,169	2,588	22.5	508	900	-43.6
Non-controllingInterests	183	219	-16.4	51	34	50.0

#### **Group Asset Breakdown**



\* Including trust account and AUM, Consolidated basis

#### **Group Statement of Financial Position**

Won in trillions	FY22	FY21	YoY(%)	3Q22	QoQ(%)
Total Assets	480.5	447.2	7.5	502.1	-4.3
Financial Assets	81.2	69.7	16.5	90.0	-9.8
Loans and Receivables	355.8	348.9	2.0	371.7	-4.3
Loans in Won	282.7	273.3	3.4	283.6	-0.3
Loans in F/C	27.0	24.5	10.2	31.5	-14.3
Foreign Bills Bought	3.7	5.3	-30.2	6.0	-38.3
Total Liabilities	448.9	418.3	7.3	470.9	-4.7
Deposits	342.1	317.9	7.6	332.3	2.9
Borrowings	28.4	24.8	14.5	33.4	-15.0
Debentures	44.2	44.7	-1.1	48.8	-9.4
Shareholder's Equity 1)	28.8	25.8	11.6	28.3	1.8
Capital Stock	3.6	3.6	-	3.6	_
Hybrid Securities	3.1	2.3	34.8	2.9	6.9
Retained Earnings	23.8	21.4	11.2	23.3	2.1
Non-controlling Interests	2.9	3.0	-3.3	2.9	-
Group Total Assets	640.3	594.4	7.7	659.5	-2.9
Trust Account & AUM	159.8	147.3	8.5	157.4	1.5

Note 1) Controlling Interests

#### **Group Interest Income**

Won in billions	FY22	FY21	YoY(%)	4Q22	3Q22	Q0Q(%)
Net Interest Income	8,697	6,986	24.5	2,349	2,245	4.6
Interest Income	14,655	9,895	48.1	4,616	3,825	20.7
Loans	13,130	9,071	44.7	4,066	3,418	19.0
Financial Assets	1,232	747	64.9	403	319	26.3
Others	291	77	277.9	148	85	74.1
Interest Expense	5,958	2,909	104.8	2,267	1,581	43.4
Deposits	4,121	1,907	116.1	1,609	1,071	50.2
Borrowings	598	220	171.8	243	172	41.3
Others	1,239	782	58.4	416	338	23.1



#### **Group Fees & Commissions**

Won in billions	FY22	FY21	YoY(%)	4Q22	3Q22	Q0Q(%)
Fees & Commissions	1,710	1,471	16.2	439	425	3.3
Trust	263	213	23.5	62	65	-4.6
Bancassurance	110	95	15.8	52	26	100.0
Fund	41	60	-31.7	9	10	-10.0
Credit Card	148	147	0.7	32	32	-
Others	1,148	956	20.1	285	292	-2.4
FX transaction	165	157	5.1	38	44	-13.6
Electronic finance	131	132	-0.8	32	33	-3.0
Loan processing	86	91	-5.5	15	21	-28.6
Lease related	573	375	52.8	160	151	6.0

#### **Group Non-Interest Income**

Won in billions	FY22	FY21	YoY(%)	4Q22	3Q22	QoQ(%)
Non-Interest Income	1,149	1,358	-15.4	235	131	79.4
Fees & Commissions	1,710	1,471	16.2	439	425	3.3
FX Trading/Derivatives	775	440	76.1	123	226	-45.6
Securities	-120	394	N/A	71	-197	NA
Valuation/Disposal of Loans	96	125	-23.2	13	10	30.0
Others	-1,312	-1,072	22.4	-411	-332	23.8
DepositInsurance&Con- tributiontoGuaranteeFunds	-826	-774	6.7	-214	-210	1.9
Depreciation on Lease	-389	-251	55.0	-108	-103	5.3

#### Group SG&A Expense

Won in billions	FY22	FY21	YoY(%)	4Q22	3Q22	QoQ(%)
SG&A Expense	4,535	4,147	9.4	1,598	980	63.1
Salary & Benefits	2,917	2,701	8.0	1,111	591	88.0
Salaries & Benefits (excluding ERP)	2,755	2,520	9.3	949	591	60.6
General & Administration	939	787	19.3	319	231	38.1
Depreciation	522	524	-0.4	135	125	8.0
Taxes & Dues	158	135	17.0	35	32	9.4

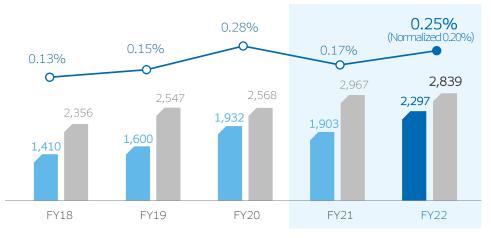
#### **Group Credit Cost**

	FY22	FY21	FY20	FY19	FY18
Credit Cost <sup>1)</sup> (Wbn)	848	537	784	374	330
Total Credit <sup>2)</sup> (Wtn)	343.8	332.8	299.1	266.4	254.3

Note 1) Net increase in provisions for loan losses, unused credit line and guarantees, Cumulative basis Note 2) Ending balance

#### Credit Cost Ratio / Reserve Balance

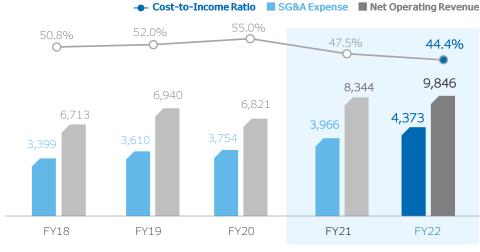




\*•Credit Cost Ratio = Credit cost / Average total credit balance (Consolidated basis, annualized figures)

#### SG&A Expense and Cost-to-Income Ratio <sup>1)</sup>

Won in billions



\* Cost-to-Income Ratio = SG&A Expense/Net Operating Revenue (Interest Income + Non-Interest Income), Consolidated basis \* Note 1) Excluding ERP Expense : 225bn (FY18), 156bn (FY19), 202bn (FY20), 181bn (FY21), 162bn (FY22)

# II. FY2022 Financial Analysis (5) Funding and Lending

### WOORI FINANCIAL GROUP

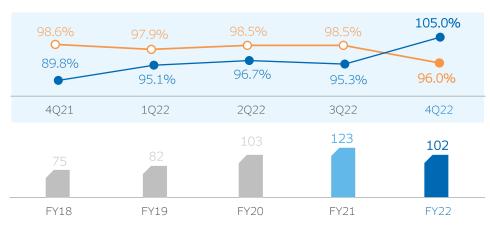
#### Funding (Bank)

Won in billions	FY22	FY21	YoY(%)	3Q22	QoQ(%)
Total Funding in KRW	322,172	308,803	4.3	315,525	2.1
Low Cost Deposits <sup>1)</sup>	125,580	147,712	-15.0	128,076	-1.9
Core Deposits	102,088	123,310	-17.2	107,269	-4.8
MMDA(Corporate)	23,492	24,402	-3.7	20,807	12.9
Savings Deposits	160,710	124,579	29.0	149,004	7.9
CDs and etc.	6,403	3,637	76.0	4,935	29.7
Borrowings	9,620	9,943	-3.2	10,034	-4.1
Debentures	19,859	22,930	-13.4	23,476	-15.4
Total Funding in FC	47,424	36,982	28.2	48,794	-2.8
Total Funding	369,596	345,785	6.9	364,319	1.4

\* Ending Balance/ (Bank) Separate basis

\* Note 1) Demand Deposits, Retail & Corporate Savings Deposits, MMDA included

Loan-to-Deposit Ratio/Total Liquidity Coverage Ratio/Low Cost Deposits Won in trillions



--- LDR --- Total LCR Low Cost Deposits

\* Loan-to-Deposit Ratio : Monthly average balance basis (Excluding Government-sponsored Loans)

\* Low Cost Deposits : Ending Balance

#### Lending (Bank)

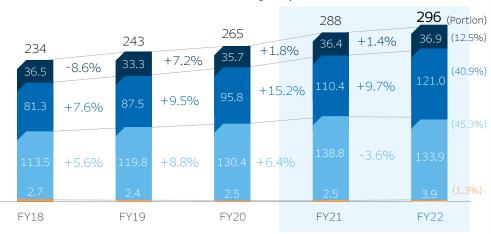
Won in billions	FY22	FY21	YoY(%)	3Q22	QoQ(%)
Large Corp.	36,853	36,359	1.4	42,838	-14.0
SME	121,038	110,384	9.7	120,027	0.8
Corporate	67,575	57,559	17.4	66,166	2.1
SOHO	53,463	52,825	1.2	53,861	-0.7
Retail	133,870	138,821	-3.6	134,717	-0.6
Secured	108,987	110,151	-1.1	109,139	-0.1
Unsecured	24,883	28,670	-13.2	25,578	-2.7
Public and Others	3,924	2,535	54.8	3,166	23.9
Total Loans	295,685	288,099	2.6	300,748	-1.7

\* FSS NPL reporting standards (includes bank and trust accounts, foreign bills bought, guarantees and etc.)
 \* (Bank) Separate basis

#### Loan Growth

Won in trillions

■ Large Corp. ■ SME ■ Retail ■ Public & Others



\* FSS NPL reporting standards

# II. FY2022 Financial Analysis (6) Asset Quality

## **WOORI FINANCIAL GROUP**

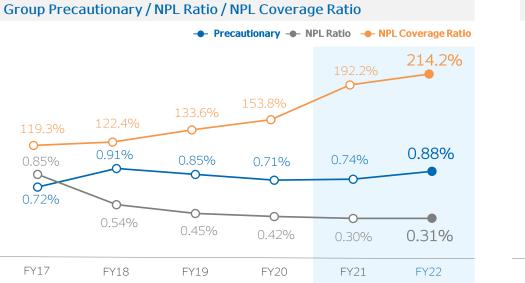
#### Group Asset Quality

Won in billions	FY22	FY21	YoY(%)	3Q22	QoQ(%)
Total Credit	343,821	332,797	3.3	353,161	-2.6
Dracoutionany	3,022	2,468	22.4	3,286	-8.0
Precautionary	0.88%	0.74%	0.14	0.93%	-0.05
Substandard &	1,082	990	9.3	1,014	6.7
Below (NPL)	0.31%	0.30%	0.01	0.29%	0.02
Loan Loss Reserve	2,317	1,903	21.8	2,257	2.7
NPL Coverage Ratio	214.2%	192.2%	22.0	222.7%	-8.5

#### **Bank Asset Quality**

Won in billions	FY22	FY21	YoY(%)	3Q22	QoQ(%)
Total Credit	295,685	288,099	2.6	300,748	-1.7
	1,901	1,670	13.8	2,186	-13.0
Precautionary	0.64%	0.58%	0.06	0.73%	-0.09
Substandard &	552	579	-4.7	523	5.5
Below (NPL)	0.19%	0.20%	-0.01	0.17%	0.02
Loan Loss Reserve	1,418	1,189	19.3	1,416	0.1
NPL Coverage Ratio	256.7%	205.5%	51.2	271.0%	-14.3

\* (Bank) Separate basis



#### **Delinquency Ratio**



# II. FY2022 Financial Analysis (7) Capital Adequacy

## WOORI FINANCIAL GROUP

#### Group Capital Adequacy

Won in billions	FY22	FY21	YoY(%)	3Q22	QoQ(%)
Total Capital	31,258	28,980	7.9	31,781	-1.6
Common Equity	23,605	21,994	7.3	24,240	-2.6
Tier 1 Capital	27,814	25,584	8.7	28,237	-1.5
Risk-Weighted Assets	204,645	192,503	6.3	222,210	-7.9

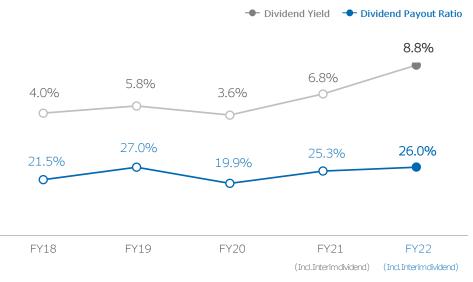
#### **Bank Capital Adequacy**

Won in billions	FY22	FY21	YoY(%)	3Q22	QoQ(%)
Total Capital	26,118	25,473	2.5	27,342	-4.5
Common Equity	21,269	20,371	4.4	22,356	-4.9
Tier 1 Capital	22,923	22,403	2.3	24,010	-4.5
Risk-Weighted Assets	167,258	157,276	6.3	180,070	-7.1

#### Group Capital Adequacy Ratio



#### Dividend Payout Ratio/Dividend Yield



• FY18 : Woori Bank

#### **Consolidated Income Statement**

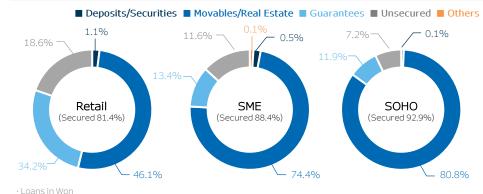
Won in billions	FY22	FY21	YoY(%)	4Q22	3Q22	QoQ(%)
NetOperatingRevenue	8,157	6,876	18.6	2,221	1,973	12.6
Interest Income	7,418	5,922	25.3	2,016	1,921	4.9
Non-Interest Income	739	954	-22.5	205	52	294.2
SG&A (-)	3,920	3,607	8.7	1,422	833	70.7
PPOP	4,237	3,270	29.6	798	1,141	-30.1
Impairment on Credit Loss (-)	422	197	114.2	75	33	127.3
Operating Income	3,815	3,073	24.1	723	1,108	-34.7
Non-Operating Income 1)	85	103	-17.5	8	21	-61.9
Incomebeforetax	3,901	3,175	22.9	732	1,129	-35.2
Tax (-)	970	790	22.8	183	306	-40.2
Net Income	2,931	2,385	22.9	549	823	-33.3
Controlling Interests	2,920	2,376	22.9	546	819	-33.3
Non-controlling Interests	11	9	22.2	3	4	-25.0

#### **Consolidated Statement of Financial Position**

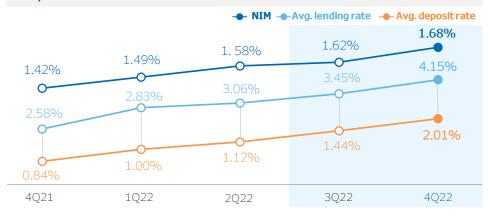
Won in trillions	FY22	FY21	YoY(%)	3Q22	QoQ(%)
Total Assets	443.4	416.0	6.6	465.1	-4.7
Financial Assets	79.8	68.1	17.2	88.7	-10.0
Loans and Receivables	326.0	323.1	0.9	341.8	-4.6
Loans in Won	268.8	262.2	2.5	269.3	-0.2
Loans in F/C	27.0	24.5	10.2	31.6	-14.6
Foreign Bills Bought	3.7	5.3	-30.2	6.0	-38.3
Total Liabilities	417.6	391.3	6.7	439.6	-5.0
Deposits	338.9	314.8	7.7	329.3	2.9
Borrowings	23.0	21.4	7.5	27.8	-17.3
Debentures	24.6	26.5	-7.2	28.8	-14.6
Shareholder's Equity <sup>1)</sup>	25.7	24.6	4.5	25.3	1.6
Capital Stock	3.6	3.6	_	3.6	-
Hybrid Securities	2.3	2.6	-11.5	2.3	_
Retained Earnings	21.0	19.4	8.2	20.5	2.4
Non-controlling Interests	0.1	0.1	_	0.1	_

Note 1) Controlling interests

#### Breakdown by Collateral (Bank)



NIM/NIS

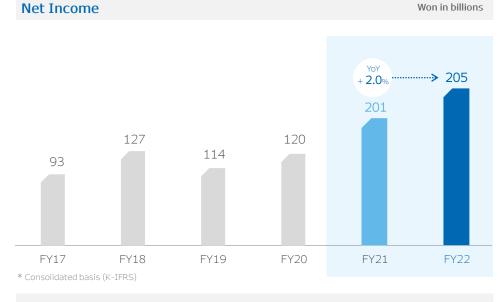


#### **Consolidated Income Statement**

Won in billions	FY22	FY21	YoY(%)	4Q22	3Q22	QoQ(%)
Net Operating Revenue	813	691	17.7	190	187	1.6
SG&A (-)	263	225	16.9	81	60	35.0
PPOP	550	466	18.0	109	127	-14.2
Impairment on Credit Loss (-)	273	195	40.0	73	65	12.3
Operating Income	277	271	2.2	36	62	-41.9
Non-OperatingIncome	2	2	0.0	-	_	N/A
Income before corp. tax	279	273	2.2	36	62	-41.9
Corp. Tax (-)	74	72	2.8	10	17	-41.2
Net Income	205	201	2.0	26	45	-42.2

Card Transaction Volume 1)



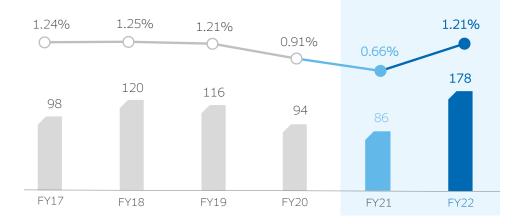


**Delinquency Ratio** 

Won in trillions

Won in billions

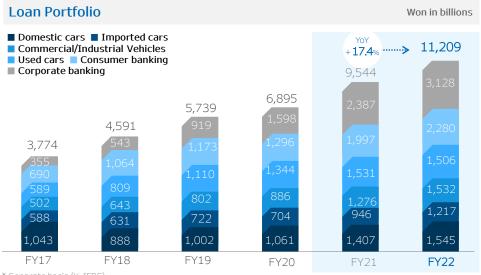
--- Delinquency Ratio Delinquent Amount



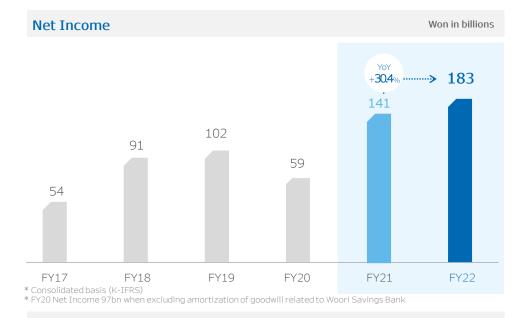
Note 1) Credit card and Debit card

#### **Consolidated Income Statement**

Won in billions	FY22	FY21	YoY(%)	4Q22	3Q22	Q0Q(%)
Net Operating Revenue	467	414	12.8	112	111	0.5
InterestIncome	376	316	19.2	93	95	-1.7
Non-InterestIncome	91	99	-7.4	19	17	13.3
Impairment on Credit Loss (-)	114	125	-8.1	62	23	171.2
SG&A (-)	100	99	0.8	30	28	7.3
Other Income	-2	-17	N/A	-1	-1	N/A
Incomebefore.corp.tax	251	174	44.6	20	60	-67.3
Corp.Tax(-)	68	33	104.8	4	18	-79.9
NetIncome	183	141	30.4	16	42	-61.9

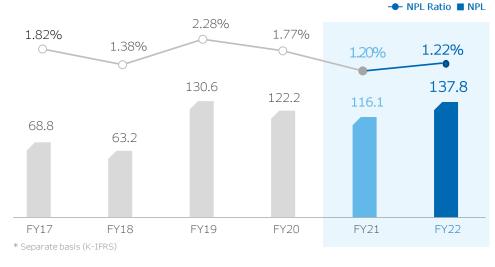


\* Separate basis (K-IFRS)



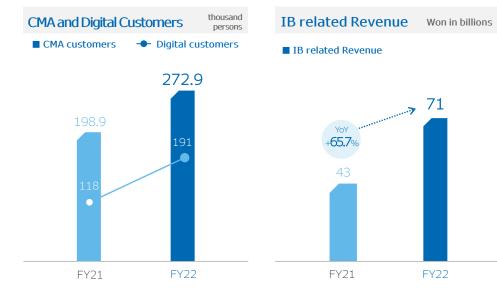
**NPL Ratio** 

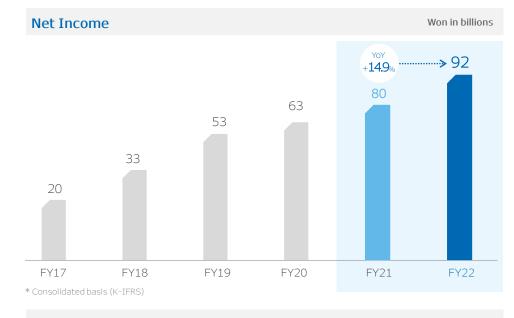
Won in billions



#### **Consolidated Income Statement**

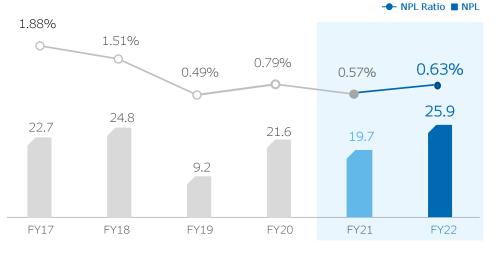
Won in billions	FY22	FY21	YoY(%)	4Q22	3Q22	Q0Q(%)
Net Operating Revenue	201	158	27.3	58	45	30.0
Interest Income	118	108	8.8	31	29	6.8
Non-Interest Income	83	49	67.7	27	16	72.3
Impairment on Credit Loss (-)	16	2	774.9	8	-1	N/A
SG&A (-)	62	51	19.7	18	15	18.2
Other Income	-	-	-	-	-	-
Income before corp.tax	122	104	16.4	31	30	5.0
Corp. Tax (-)	30	25	21.4	8	7	13.1
Net Income	92	80	14.9	24	23	2.5





**NPL Ratio** 

Won in billions



# IV. Appendix : (1) Key ESG Highlights

## 🖱 WOORI FINANCIAL GROUP



# IV. Appendix : (1) Key ESG Highlights : The three pillars

## 🔿 WOORI FINANCIAL GROUP

Promoting Eco-Friendly Management

#### Responding to climate change

- Systematic management of key environmental indicators using the "Group Environmental Management System," \* 40% GHG emissions reduction by 2030 and Net-Zero by 2050
- Reduction of GHG Emissions and Energy Consumption

		(Ur	it: $tCO_2 - eq, TJ$ )
Classification			
Greenhouse gas emissions	81,237	78,551	74,425
Energy use	1,207	1,147	1,094

#### Implementation of circular economy

- Member of the UNEP FI and Circular Economy Working Group and participation in the development of guidance (Mar.22~Dec.22)
- Korea's first financial group to hold Circular Economy Conference (Aug.22)

#### Restoring nature and Conservation of biodiversity

- The first domestic company to join TNFD (Jan.22)
- The first Asian company to join PBAF (Aug.22)
- Promoting REDD+, a carbon reduction project, through forest conservation in developing countries

## Creating Social value

#### Group's 5 core areas

#### Linked to the UN SDGs

# SUSTAINABLE GOALS

- Protecting Nature
- Supporting Vulnerable Groups
- Providing Support for arts and culture
- Fostering Future Talent
   Creating jobs

#### Expanding social contribution

- Woori Multicultural Scholarship Foundation,
   Woori Financial Future Foundation (newly established in 2022, contributed KRW 20 bil)
- Establishment of a new non-profit public foundation to promote various large-scale public projects initiated by the group
- Development of social contributions aligned with the characteristics of each business, such as support for multicultural families

#### **Stakeholders Mutual Growth**

- Establishment of a mutually beneficial governance
- Building strong and mutually beneficial relationships with shareholders, customers, employees, suppliers and communities

#### Enhancing Transparent Management

#### Advancing ESG Governance

G

- Appointment of female independent director (ESG expert) & ESG Committee Chair (Mar.22)
   Ensuring the BOD's ESG expertise and gender diversity.
- ESG Management Committee
   Establish Group ESG strategies and policies, ect.
   (Committee consists of all 9 directors)
- Group ESG Management Council

   Communication and cooperation on ESG management activities between group companies

#### Publication of Woori Financial Group Sustainability Report



# IV. Appendix : (2) Capital Management

## **WOORI FINANCIAL GROUP**

Shareholder Return Po	licy & Capit	al Management Considering Tota	l Shareholder Return ("TSR") Rate						
01 Set Reasonable Standards	+ Three-tiered CET1 shareholder return policy, pursue TSR level of 30%								
02 Enhanced Shareholder Return	+ Tier-based a	+ Tier-based approach, prioritize reaching CET1 12%, re-evaluating mid to LT policy when surpassing 12%							
03 Quarterly Dividends	+ To enhance p	predictability visibility, will carry out the revision of	f AOI (Mar. '23 Annual Shareholders' Meeting)						
04 Buyback·Cancellation & Qtly DIV	+ Will publicly d	lisclose after 2023 2Q, given BOD resolution is ma	de (considering capital position, etc.)						
CET1 - Tie	ers	TSR Plan	Management Plan						
*		<ul> <li>Full re-evaluation of mid-to-long term TSR policy, implement TSR of 30% or more</li> </ul>	Asset growth is managed in conjunction to shareholder return policy						
12.0% ′22.4Q 11.5% (E)	1.5%	<ul> <li>Dividend Payout Ratio 26%~30%</li> <li>Stock Buyback/Cancellation 4%~0%</li> <li>Pursue TSR Level of 30% each year</li> <li>* DPS/EPS Increases as NI Increases</li> </ul>	Manage internal asset growth rate within 4 ~ 5% range (Take GDP growth rate into consideration when establishing financial plan)						
Max 10.5% Regulatory Requirement 2.5° Min 8.0%		* 12% : Target CET1 Ratio factoring in funding environment, and etc.	financial market uncertainties,						
Common Stock 4.5% Common 2.5% Capital Capital Conservation Buffer		TSR is subject to change, due to unpreceder restrictions placed by law/regulations	nted changes in the financial market or						

1) Currently 0%, but regulatory requirement may require additional 2.5%

# IV. Appendix : (3) Key Digital Highlights (Bank, Card)

## 🗢 WOORI FINANCIAL GROUP

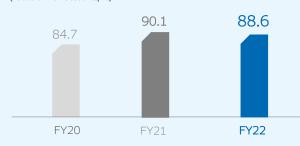
Woori WON Banking App Subscribers (Unit:thousandpersons) 19,961 19,185 18,545

FY20 FY21 FY22

**Unsecured Loans via Digital Channels** 

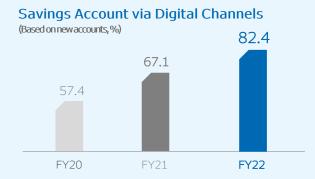
(Based on new accounts,%) 68.5 55.9 FY20 FY21 FY22

#### Installment Deposit Account via Digital Channels (Based on new accounts, %)

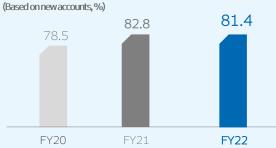


#### Bank

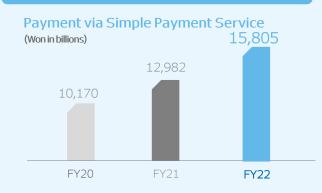




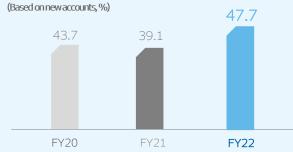
#### Fund Sales via Digital Channels



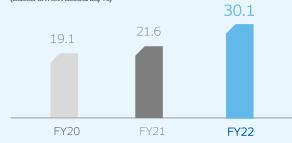
#### Card



#### Credit Card Issuance via Digital Channels



#### Debit Card Issuance via Digital Channels (Based onnewaccounts,%)



FY2022 BUSINESS RESULTS)





